The retail sector is expected to show its highest growth in the coming five years. The sector is rapidly transforming, with the current players and new entrants preparing to explore the market. Momentous growth is expected in the organized retail sector; due to the rapidly increasing consumer demand and availability of real estate.

Moreover, thanks to the increased reach of media, the abundance of high disposable income, and a variety of brands and services, consumers have become more aware and are seeking only the best. As a result, both brands and retailers must expand further in order to provide the right combination of price, product differentiation, experience, and service to consumers.

There are approximately 200 new malls, 1400 supermarkets, and 400 department stores currently under construction in India. Many retailers are approaching with huge investments, and most forecasters say that the sector will reach USD$ 500–700 billion by the year of 2012.

Over the next few years, India will witness many retail businesses gaining critical mass as growth in the industry expedite, driven by the major aspects such as availability of quality real estate, improved and mall-management practices, and consumers' preference for shopping in new environments.

Future Concerns:

Comment [A1]: The en dash is the correct punctuation to use with a range ("US$ 500–700 billion").
- **No difference among the Malls homogeneity.** This can be possibly countered by looking at specialization.
- **Little Small inventory turnovers** and stock availability measures which make it important for the retailers to enhance their operations.
- No integration and coordination of operations of retailers and suppliers. Efficient inventory practices followed on the auto and auto-component used by the auto industries can implemented for efficient supply-chain management.
- Lack of supplier responsibility, in terms of delivery schedules and delivering the accurate quantity delivery, ordered.
- Sales tax laws retailers have face state-level procurement and storage which taxes, which lead them to retailers having maintain higher inventory. VAT has brought slight ease, eased this a bit.
- Major gaps in areas of supply chain and customer relations, adopted by merchandising, facilities management, and vendor development. Proactive training is essential for addressing these and other developmental areas.